## The presentation of the company

## LOGISTICS

distribution, warehousing, road, naval, air transport, customs clearance, project consultancy and implementation in the logistics field

## History\&Expertise

- Our company was founded in 1998, accumulating a good experience over the past 21 years.
- The main activities are:
- Nationwide distribution of merchandise - our own vehicles fleet
- Warehousing and storage of merchandise, value added services (labeling, repackaging, promotions), cross docking; warehouses located in: Bucharest, Deva, Cluj Napoca, Bacau, Erd (Hungary)
- Domestic and international road transport - own and hired fleet
- Domestic and international freight forwarding: road, naval and air
- Customs clearance
- Projects consultancy and implementation in the field of logistics


## Customer: Mega Image

Mega Image - since march 2006, the provider for the next services :

- Transport and delivery of merchandise from the warehouse to the shops in Bucharest.
- Transport and delivery of merchandise from the warehouse to the shops in the country.
- Total truck fleet - 69 refrigeration units equipped with hydraulic lift.
- Transportation 7 days of 7 and for a part of the trucks 20 hours from 24.
- Loading and unloading merchandise services at the warehouse and at the shops.
- Special staff on the trucks (drivers and handlers) - 205 people.
- Turnover envisaged for 2018 cca 3,850,000 euros.


## Customer: Mega Image

## 69 VEHICLES

| EMISSION |
| :---: | :---: | :---: | :---: |
| STANDARDS | EURO 3 EURO 5 EURO 6

- The client has included in the contract a clause in which it stipulates that we have to renew the vehicles every 7 years.
- Every month we have to send a report to the client with all the fuel consumed by the vehicle designated to this contract.
- For fast support we have our own Isuzu service, in less than two days they have to provide the necessary parts so that the vehicles won't remain damaged too much time.


## Future plans for automation using Wind Soft

We want to centralise the information received from our suppliers, from MOL we will get consumed litres, we already have this interface, from the customer for whom we perform the races, Mega Image, kilometers and Weight, from Guv Electronics - our GPS provider we will soon have the interface with the site, so whit the difference between kilometers received from the customer and those made by the car we will have a section calculation, at the moment We work with total values for the car, because in this case we only work for the customer and we considered that if we do revisions, sanitization or other activity (tachograph repair, crew training) they are allocated for the proper functioning of Logistic chain;

2017
Practicom

| TOTAL <br> Luna | 3660480 <br> km | 825951 <br> tonnes | 251462371923 <br> tkm per truck | 608589 <br> diesel (I) | 0.00000242 <br> TCF |
| :---: | :---: | :---: | :---: | :---: | :---: |
| lanuarie | 283241 | 80220 | 22721593020 | 51878 | 0.00000228 |
| Februarie | 277050 | 73458 | 20351538900 | 49171 | 0.00000242 |
| Martie | 294499 | 76167 | 22431105333 | 50500 | 0.00000225 |
| Aprilie | 277918 | 67095 | 18646908210 | 45228 | 0.00000243 |
| Mai | 282755 | 66549 | 18817062495 | 45155 | 0.00000240 |
| lunie | 293514 | 62370 | 18306468180 | 47407 | 0.00000259 |
| lulie | 311121 | 67431 | 20979200151 | 50414 | 0.00000240 |
| August | 350039 | 68523 | 23985722397 | 58268 | 0.00000243 |
| Septembrie | 321435 | 58989 | 18961129215 | 52063 | 0.00000275 |
| Octombrie | 330876 | 69111 | 22867171236 | 52525 | 0.00000230 |
| Noiembrie | 327297 | 67788 | 22186809036 | 54626 | 0.00000246 |
| Decembrie | 310735 | 68250 | 21207663750 | 51354 | 0.00000242 |

Practicom

| TOTAL | 3633596 | 3633.5956 |  |  | 0.00053106 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Luna | km | tonnes | tkm per truck | diesel (I) | TCF |
| Ianuarie | 286703 | 286.703 | 82198610.21 | 47880 | 0.00058249 |
| Februarie | 286545 | 286.545 | 82108037.03 | 48153 | 0.00058646 |
| Martie | 309384 | 309.384 | 95718459.46 | 49444.9 | 0.00051657 |
| Aprilie | 282025 | 282.025 | 79538100.63 | 46332.27 | 0.00058252 |
| Mai | 300194.1 | 300.19407 | 90116479.66 | 47313.67 | 0.00052503 |
| lunie | 319634 | 319.63395 | 102165862 | 51126.08 | 0.00050042 |
| Iulie | 319762 | 319.762 | 102247736.6 | 51609.21 | 0.00050475 |
| August | 320888.6 | 320.88855 | 102969461.5 | 53234.08 | 0.00051699 |
| Septembrie | 291613 | 291.613 | 85038141.77 | 43492.95 | 0.00051145 |
| Octombrie | 306754 | 306.754 | 94098016.52 | 47338.46 | 0.00050308 |
| Noiembrie | 311358 | 311.358 | 96943804.16 | 50223.98 | 0.00051807 |
| Decembrie | 298735 | 298.735 | 89242600.23 | 49278.95 | 0.00055219 |

