

# The presentation of the company

## **LOGISTICS**

distribution, warehousing, road, naval, air transport, customs clearance, project consultancy and implementation in the logistics field



# History&Expertise

- Our company was founded in 1998, accumulating a good experience over the past 21 years.
- The main activities are:
- Nationwide distribution of merchandise our own vehicles fleet
- Warehousing and storage of merchandise, value added services (labeling, repackaging, promotions), cross docking; warehouses located in: Bucharest, Deva, Cluj Napoca, Bacau, Erd (Hungary)
- Domestic and international road transport own and hired fleet
- Domestic and international freight forwarding: road, naval and air
- Customs clearance
- Projects consultancy and implementation in the field of logistics



### Customer: Mega Image

#### Mega Image - since march 2006, the provider for the next services :

- Transport and delivery of merchandise from the warehouse to the shops in Bucharest.
- Transport and delivery of merchandise from the warehouse to the shops in the country.
- Total truck fleet 69 refrigeration units equipped with hydraulic lift.
- Transportation 7 days of 7 and for a part of the trucks 20 hours from 24.
- Loading and unloading merchandise services at the warehouse and at the shops.
- Special staff on the trucks (drivers and handlers) 205 people.
- Turnover envisaged for 2018 cca 3,850,000 euros.



## Customer: Mega Image

69 VEHICLE			
EMISSION STANDARDS	EURO 3	EURO 5	EURO 6
VEHICLES NO.	2	42	24

- The client has included in the contract a clause in which it stipulates that we have to renew the vehicles every 7 years.
- Every month we have to send a report to the client with all the fuel consumed by the vehicle designated to this contract.
- For fast support we have our own Isuzu service, in less than two days they have to provide the necessary parts so that the vehicles won't remain damaged too much time.

# Future plans for automation using Wind Soft



We want to centralise the information received from our suppliers, from MOL we will get consumed litres, we already have this interface, from the customer for whom we perform the races, Mega Image, kilometers and Weight, from Guv Electronics – our GPS provider we will soon have the interface with the site, so whit the difference between kilometers received from the customer and those made by the car we will have a section calculation, at the moment We work with total values for the car, because in this case we only work for the customer and we considered that if we do revisions, sanitization or other activity (tachograph repair, crew training)-they are allocated for the proper functioning of Logistic chain;

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TOTAL Luna	3660480 km	825951 tonnes	251462371923 tkm per truck	608589 diesel (I)	0.00000242 TCF
lanuarie	283241	80220	22721593020	51878	0.00000228
Februarie	277050	73458	20351538900	49171	0.00000242
Martie	294499	76167	22431105333	50500	0.00000225
Aprilie	277918	67095	18646908210	45228	0.00000243
Mai	282755	66549	18817062495	45155	0.00000240
lunie	293514	62370	18306468180	47407	0.00000259
lulie	311121	67431	20979200151	50414	0.00000240
August	350039	68523	23985722397	58268	0.00000243
Septembrie	321435	58989	18961129215	52063	0.00000275
Octombrie	330876	69111	22867171236	52525	0.00000230
Noiembrie	327297	67788	22186809036	54626	0.00000246
Decembrie	310735	68250	21207663750	51354	0.00000242

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TOTAL	3633596	3633.5956	1102385310	585427.6	0.00053106
Luna	km	tonnes	tkm per truck	diesel (I)	TCF
lanuarie	286703	286.703	82198610.21	47880	0.00058249
Februarie	286545	286.545	82108037.03	48153	0.00058646
Martie	309384	309.384	95718459.46	49444.9	0.00051657
Aprilie	282025	282.025	79538100.63	46332.27	0.00058252
Mai	300194.1	300.19407	90116479.66	47313.67	0.00052503
lunie	319634	319.63395	102165862	51126.08	0.00050042
Iulie	319762	319.762	102247736.6	51609.21	0.00050475
August	320888.6	320.88855	102969461.5	53234.08	0.00051699
Septembrie	291613	291.613	85038141.77	43492.95	0.00051145
Octombrie	306754	306.754	94098016.52	47338.46	0.00050308
Noiembrie	311358	311.358	96943804.16	50223.98	0.00051807
Decembrie	298735	298.735	89242600.23	49278.95	0.00055219