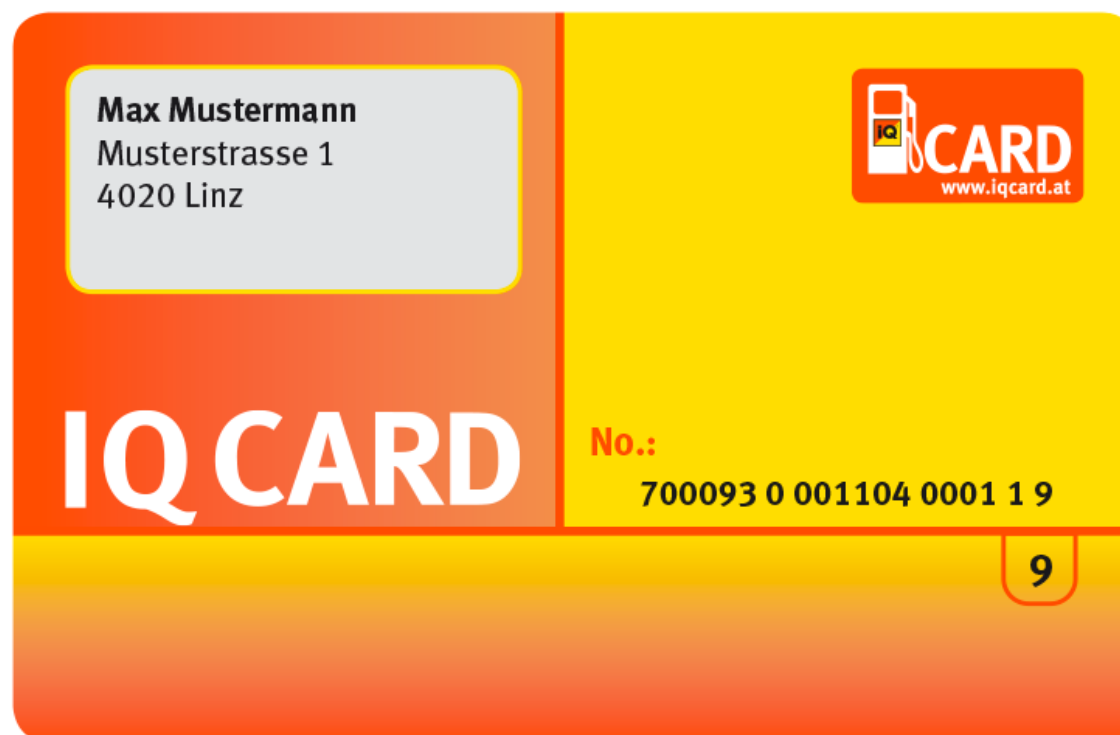




The **fuel card** for
clever companies





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The Company

- **Julius Stiglechner GmbH**


Stiglechner
MINERALÖL
GROSSHANDELSHAUS

- **IQ Card Vertriebs GmbH**



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Dates and Facts - Julius Stiglechner GmbH

- **Foundation:** 1923
- **Employees:** 50 in Headquarter / 400 Total
- **Turnover 2015:** approx. 340 Mio Euro
- **Since 1956:** Brand Partner of Shell Austria





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clever companies



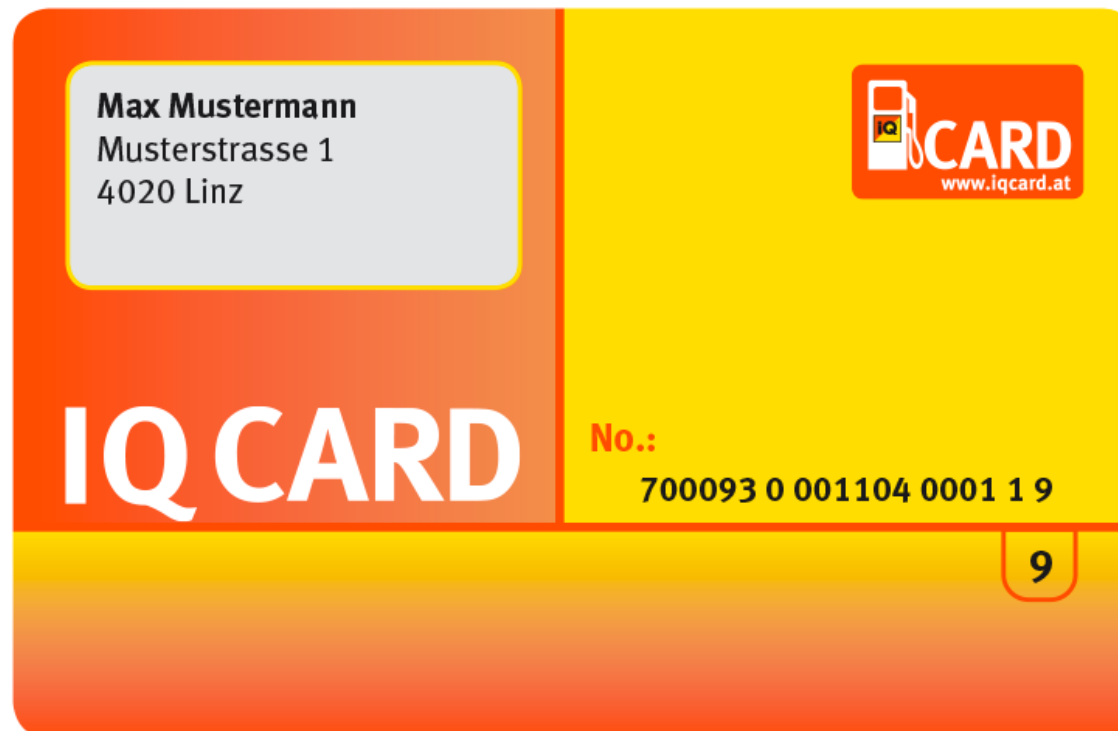
Dates and Facts - Julius Stiglechner GmbH

- **Petrol Stations:** 70 IQ-Stations, 100 Shell-Stations
- **Main Business:** Petrol Stations, Fuel Card, Wholesale
- **IQ Card Vertriebs GmbH:** 100% daughter company of Julius Stiglechner GmbH





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Key Arguments

- Competitive Prices
 - Weekly Price (Monday to Sunday)
 - One Price on all stations
- Flexibility
 - Card options
 - Processing options
 - Etc.
- Maximum Security
- No other costs





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The network

**950 Stations
in 13 countries**



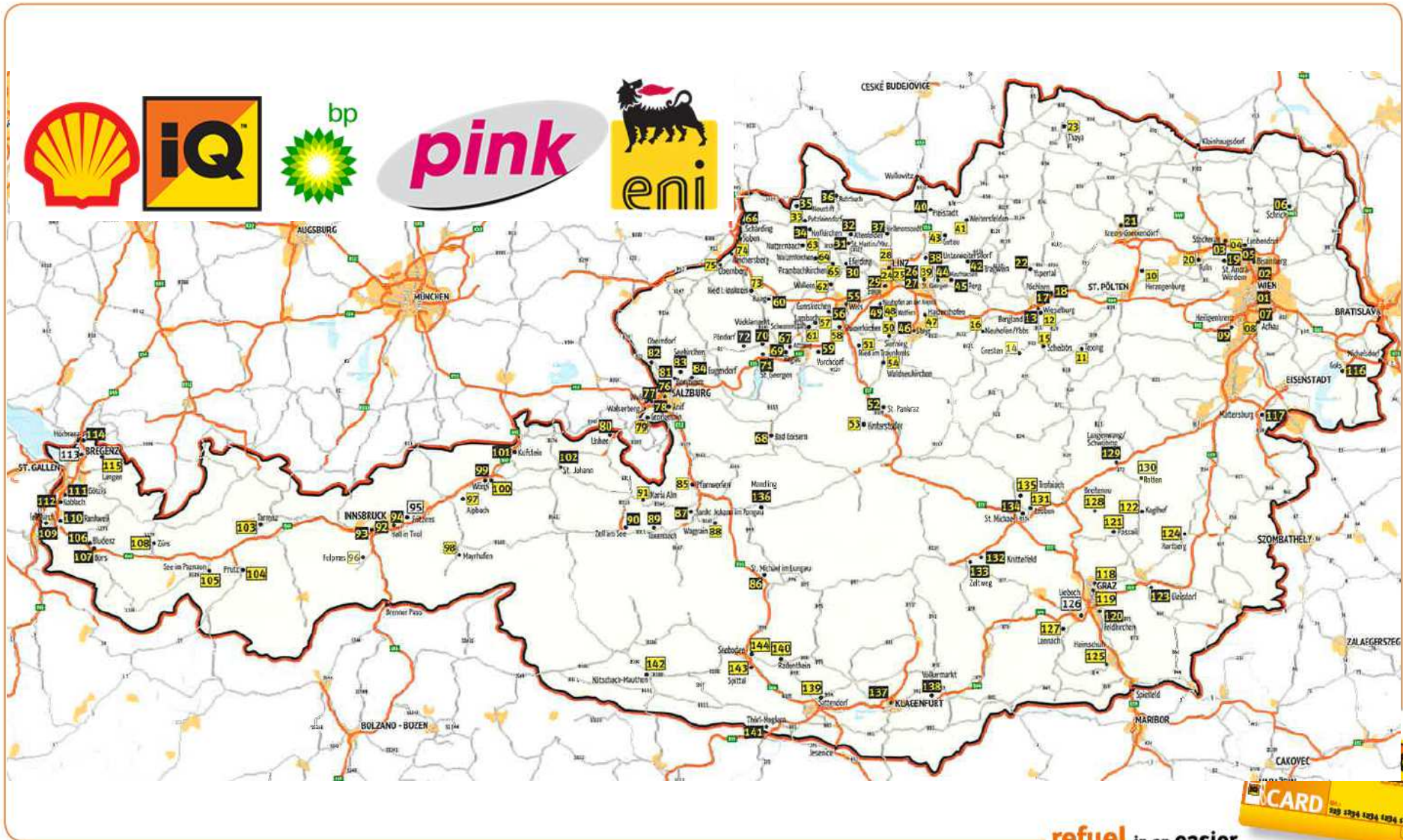
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IQ Card petrol stations - Austria



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IQ Card petrol stations - Austria

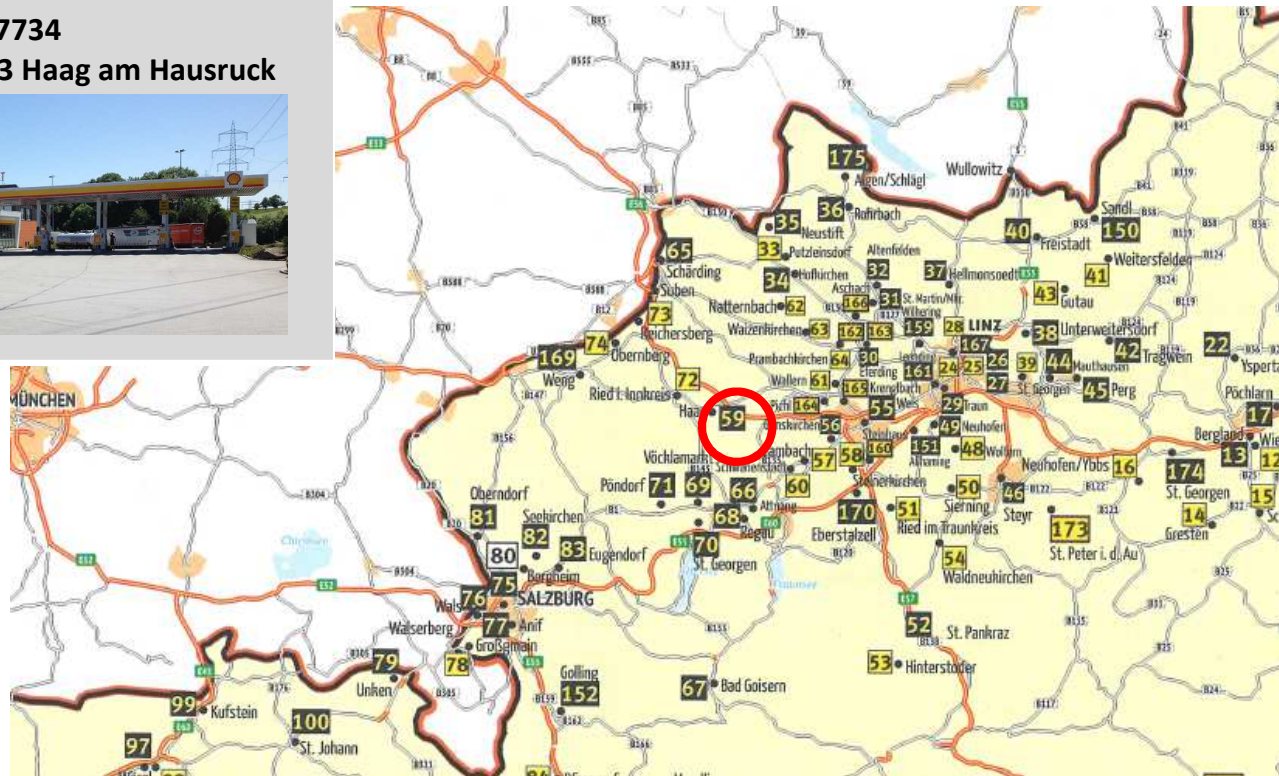
SHELL Autohof Haag

Geierau 4

4680 Haag am Hausruck

GPS: 48.2000533/13.6457734

Exit: A8/E552/E56, Exit 43 Haag am Hausruck



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IQ Card petrol stations – Shell Haag



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IQ Card petrol stations - Austria



Inntaler Logistik Park GmbH
Endach 33
6330 Kufstein
GPS: 47.565514/12.150329
Exit: A12/E60/E45, Exit 6 Kufstein-Süd



SHELL Autohof Michor
Thörl-Maglern 35
9602 Thörl-Maglern
GPS: 46.544373/13.653962
Exit: A2/E55, Exit 366 Arnoldstein



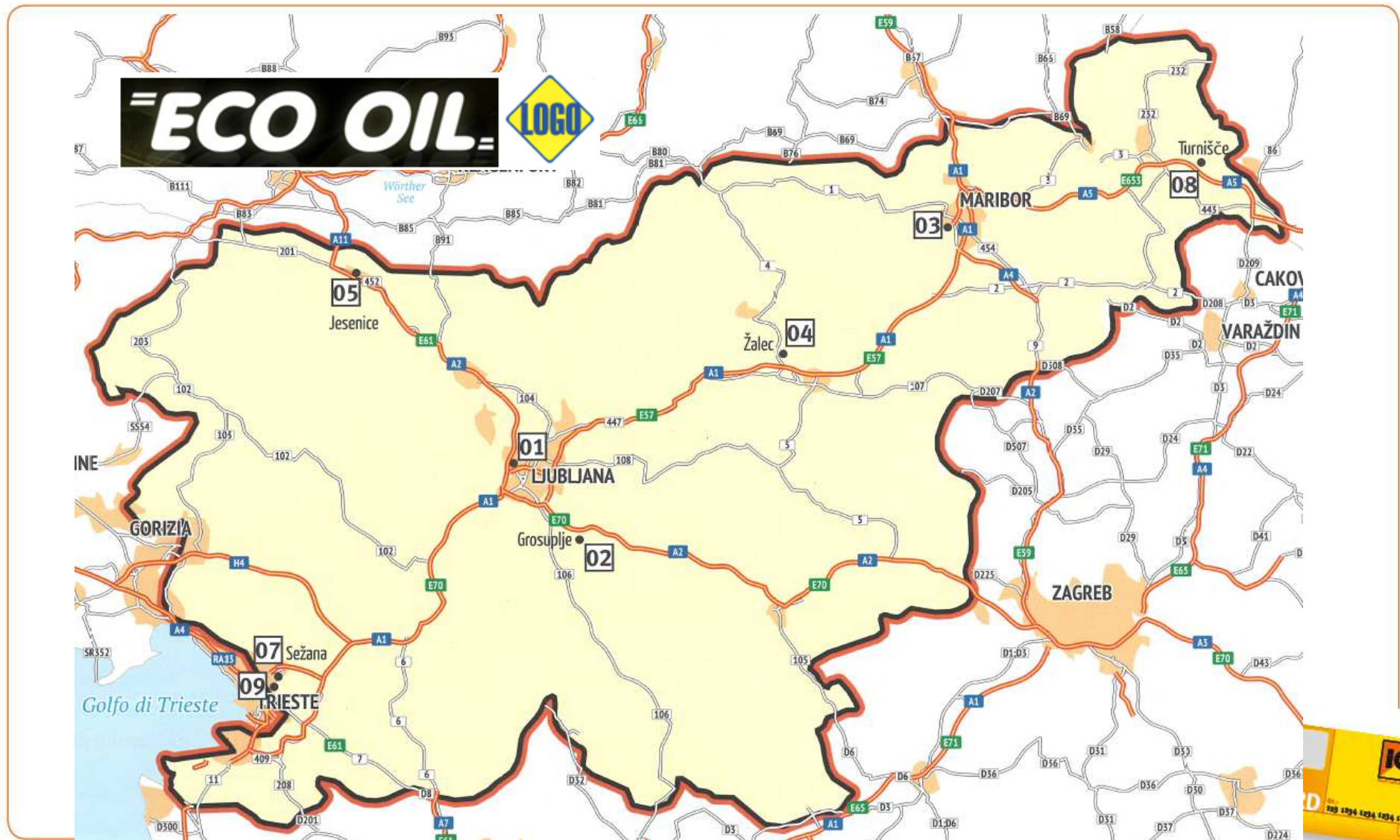
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IQ Card petrol stations - Slovenia

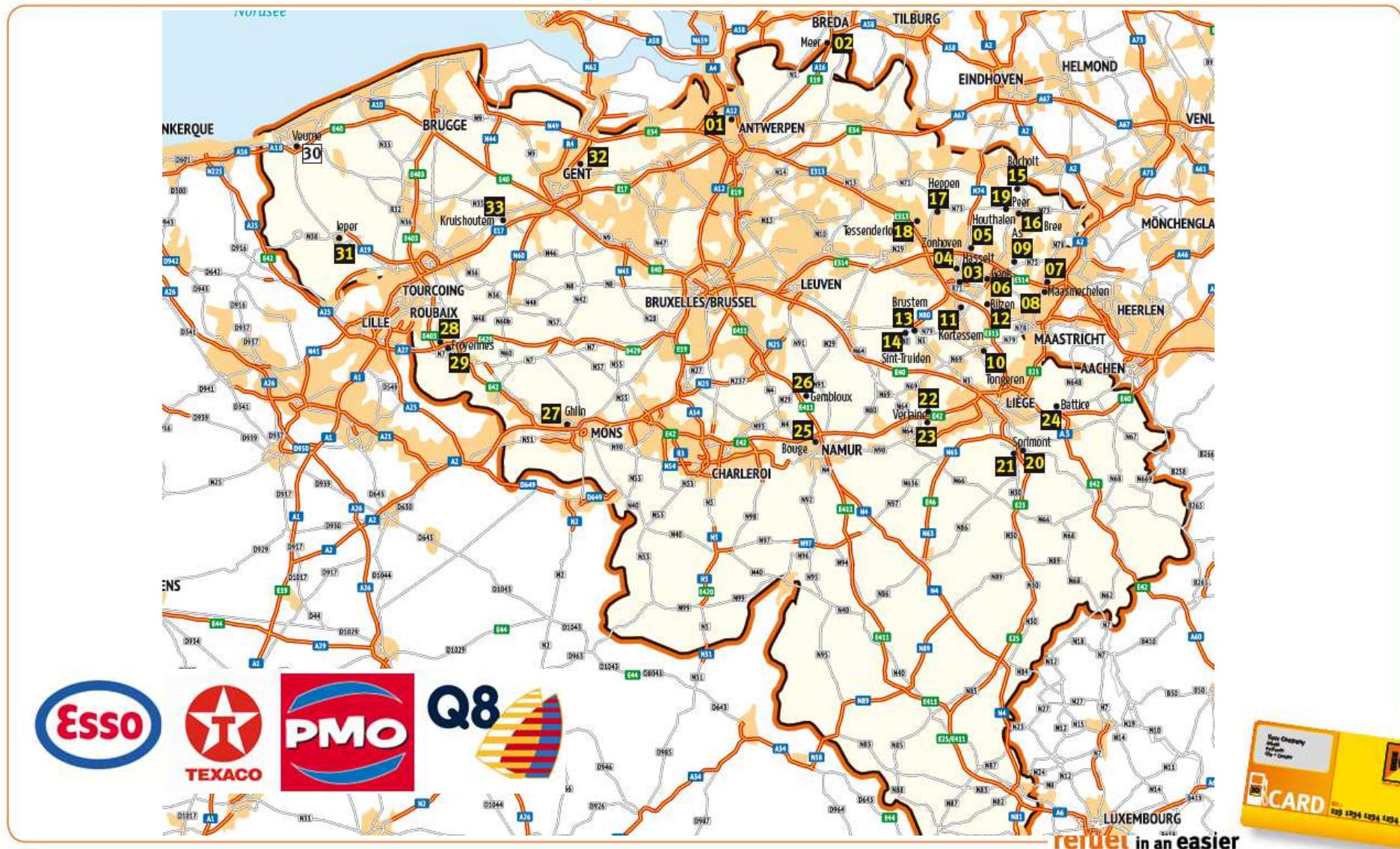




The **fuel card** for **clever** companies



IQ Card petrol stations - Belgium



return in an easier and smarter way



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IQ Card petrol stations - Belgium



PMO Veurne
Albert I Laan 19
8630 Veurne
GPS: 51.061539/2.674832
Exit: A18/E40, Exit 1a Veurne



Truckstop Meer
Amsterdamstraat 8
2321 Meer
GPS: 51.484804/4.732863



Texaco Battice
Outre-Cour 128
4651 Battice
GPS: 50.636955/5.764514

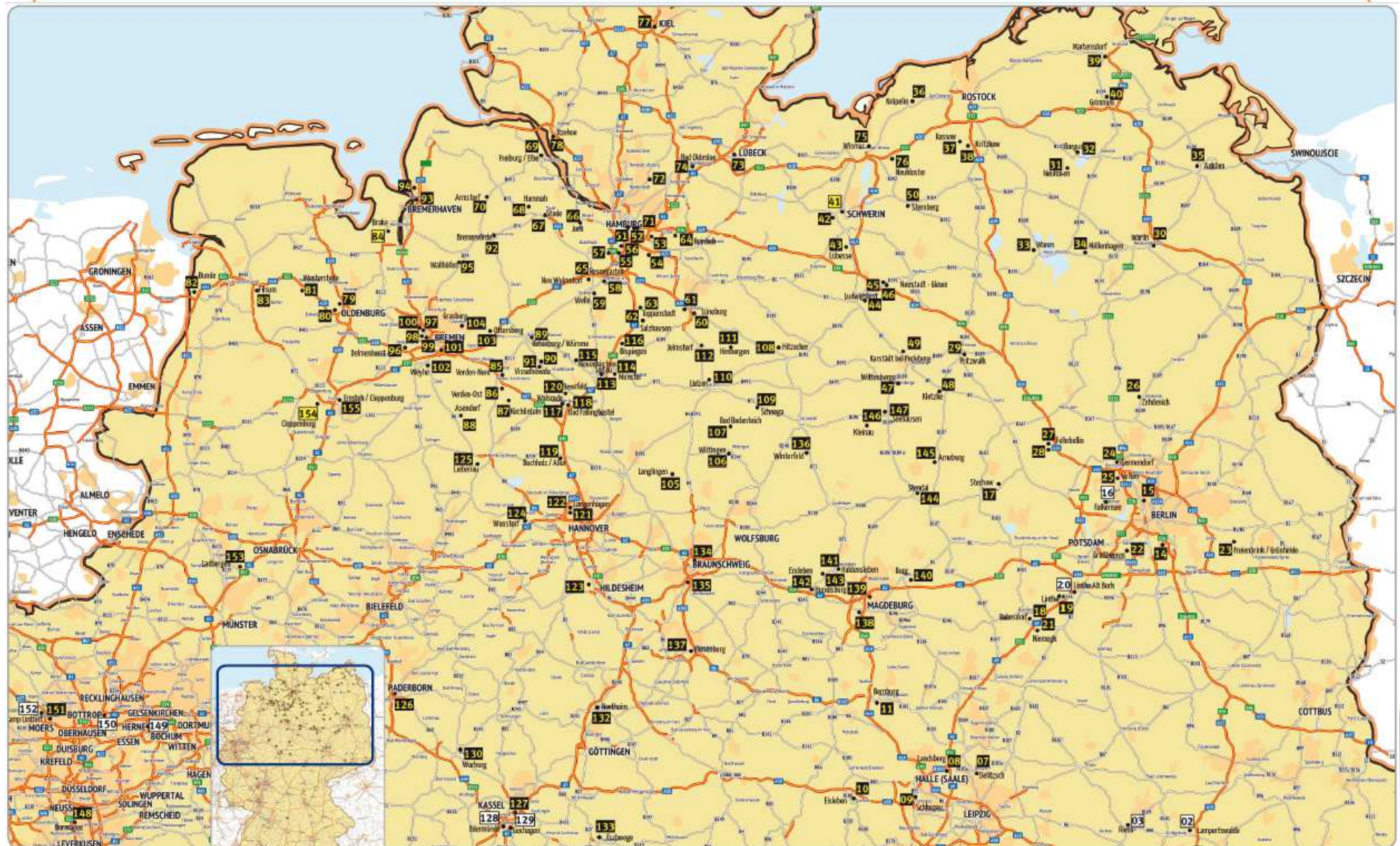




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IQ Card petrol stations – Germany (1)

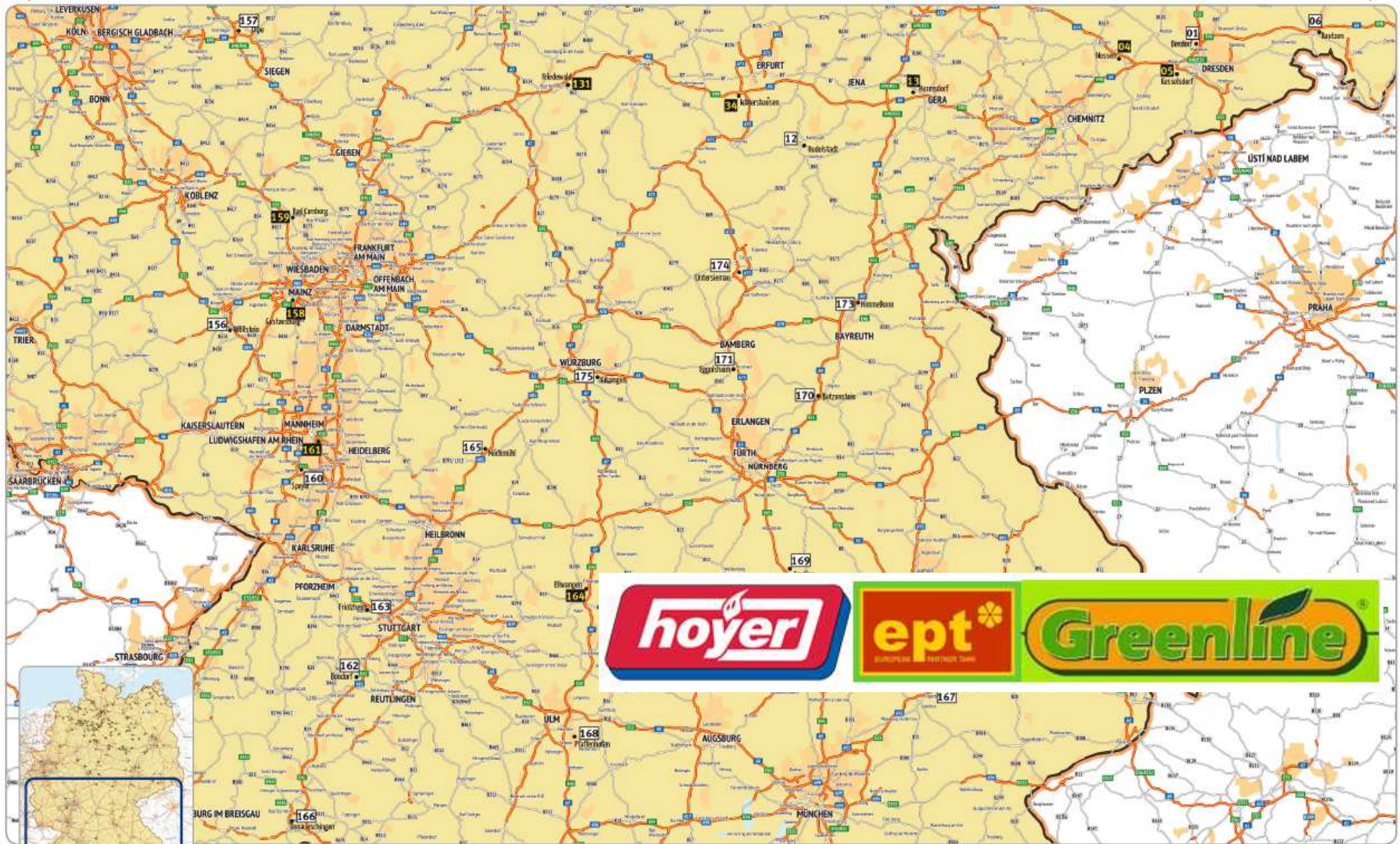




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IQ Card petrol stations – Germany (2)





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IQ Card petrol stations – Germany

- **Hoyer Rade (Hamburg Süd)**



- **Hoyer Soltau**



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IQ Card – The Netherlands





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IQ Card – The Netherlands

- Texaco Venlo Columbusweg



- Texaco Keulse Barriere



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IQ Card petrol stations – Luxemburg

- **Q8 Capellen**



- **Texaco Pontpierre**

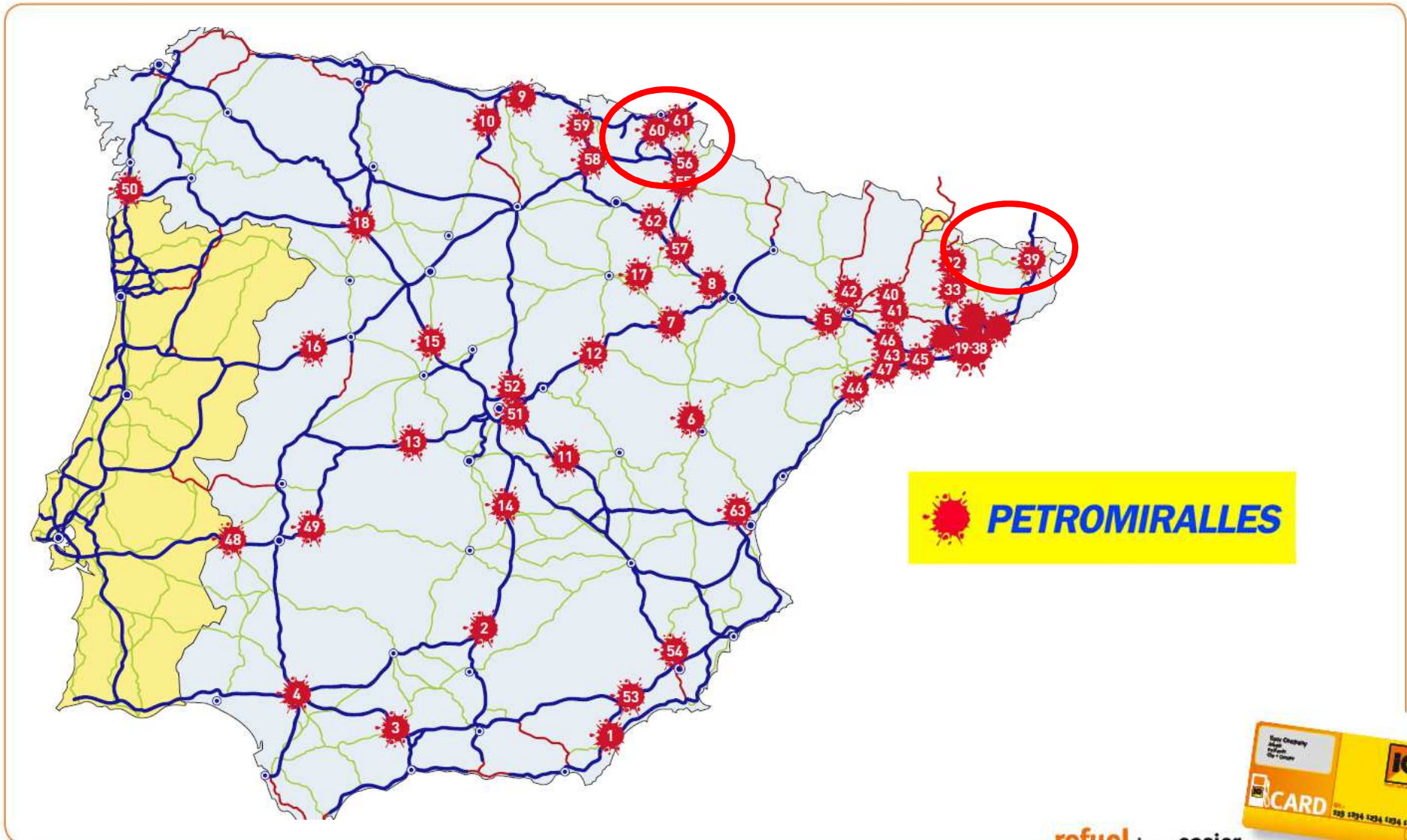




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IQ Card petrol stations – Spain



PETROMIRALLES



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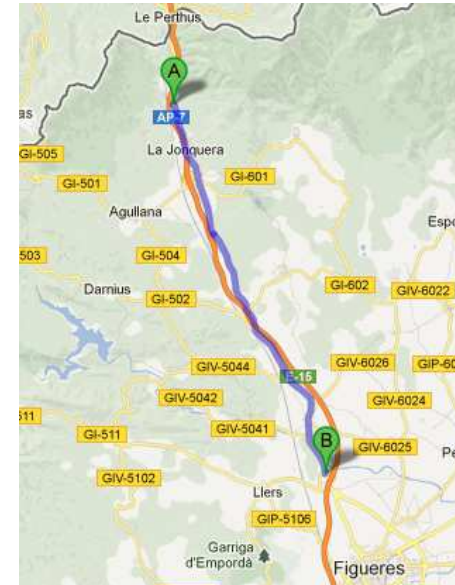


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IQ Card petrol stations – Spain

- **Petromiralles - Figueres**





The **fuel card** for
clever companies



IQ Card petrol stations – Spain

- Petromiralles Andoain



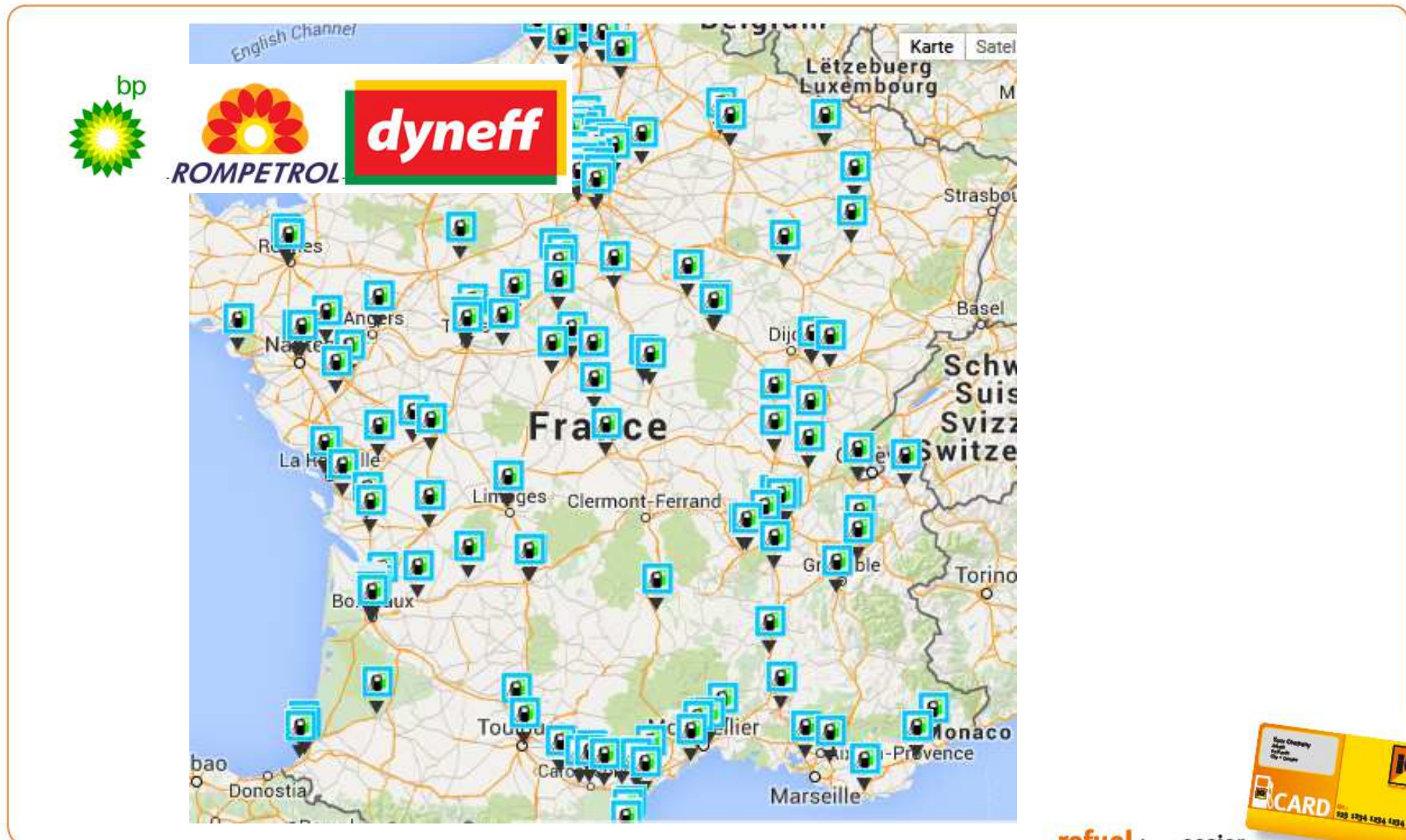
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IQ Card petrol stations – France



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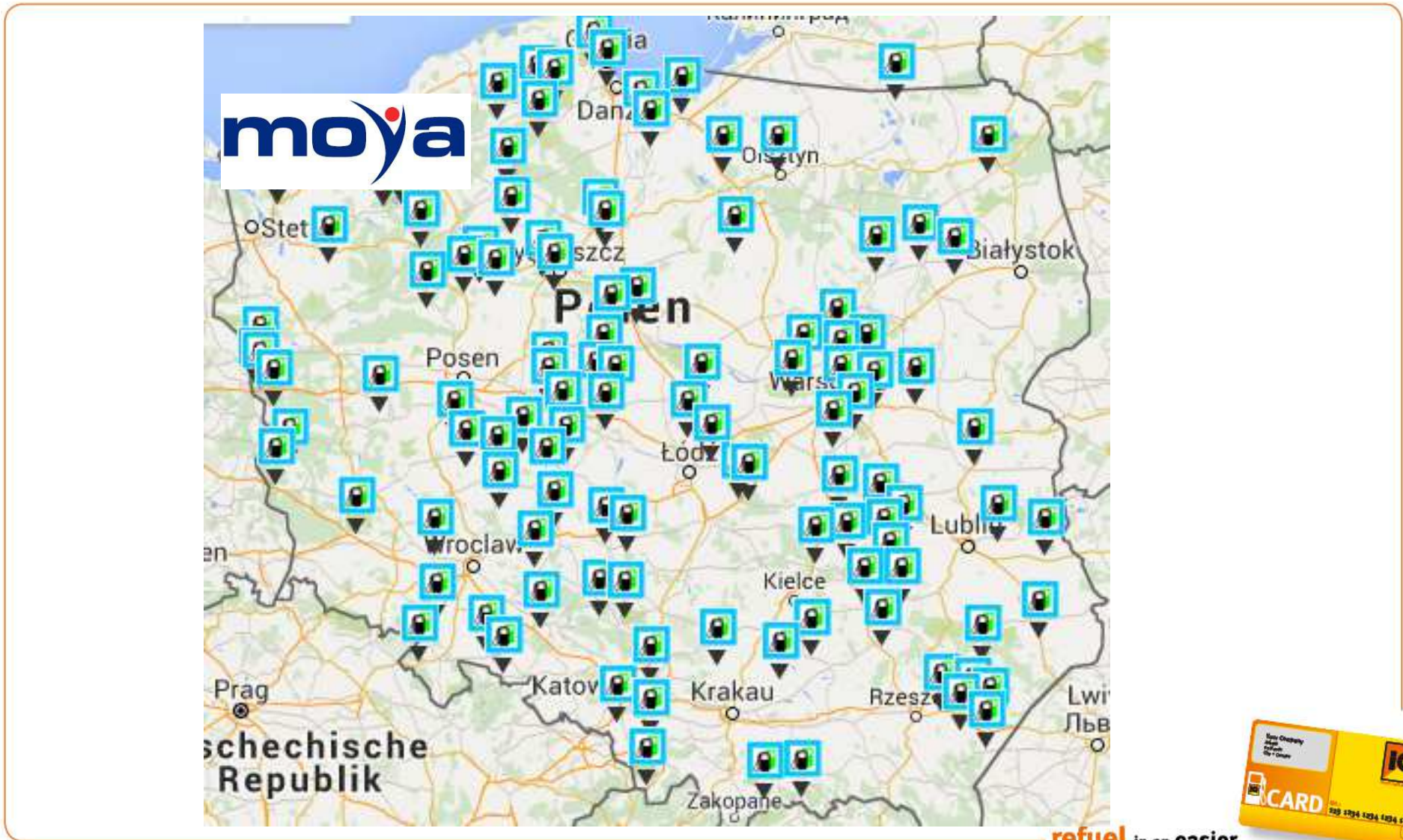




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IQ Card petrol stations – Poland



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IQ Card petrol stations – Poland

Moya Słubice
 Osiedle Przemysłowe 16
 69-100 SłubicePS:
 52.338892/14.614649

Moya Gromadka
 LSSE Legnica
 59-706 Gromadka
 GPS: 51.30554/15.72433

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IQ Card petrol stations – Romania



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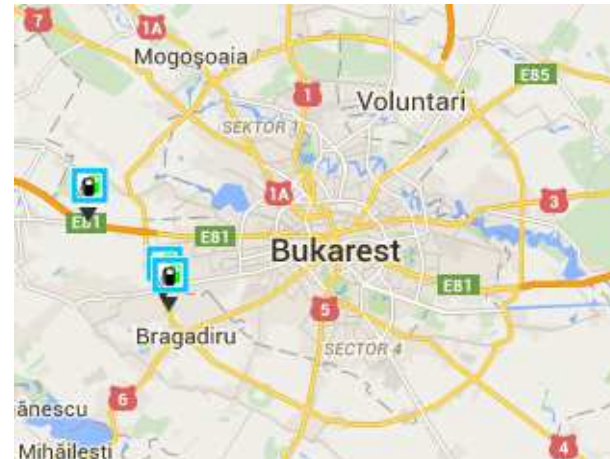
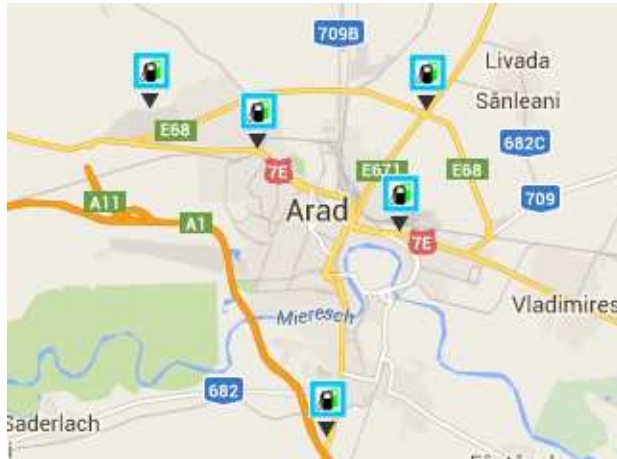




The **fuel card** for
clever companies



IQ Card petrol stations – Romania

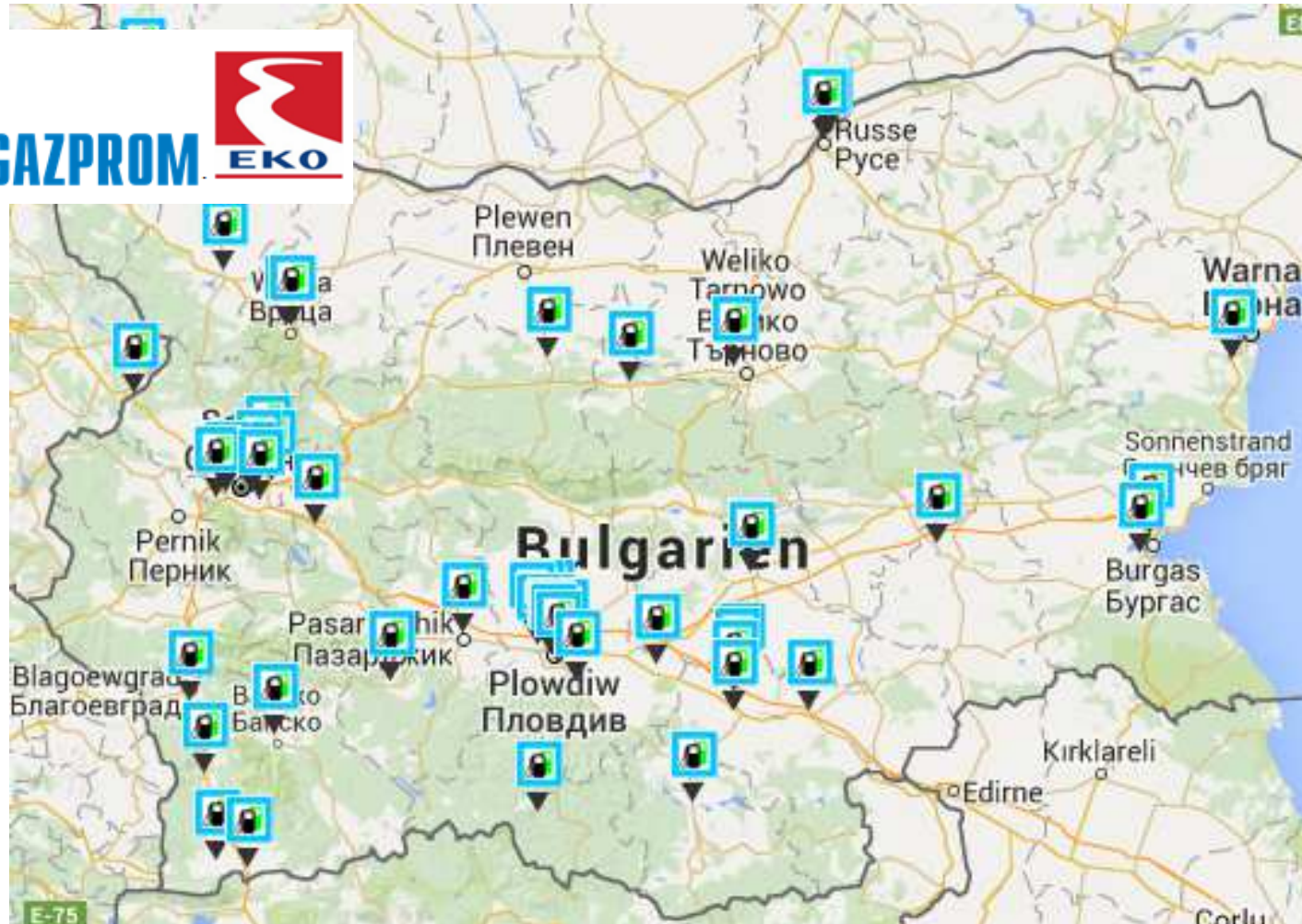




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IQ Card petrol stations – Bulgaria



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IQ Card petrol stations – Hungary



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IQ Card petrol stations – Denmark





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IQ Card petrol stations – Plan

- Italy
- Slovakia
- Czech Republic
- Etc.





The **fuel card** for
clever companies



IQ Card Options

- Regular Fuel card
 - Payment in retrospect (weekly, two-weekly or monthly invoice)
- Prepaid Card
 - Payment in advance
- Cash Card
 - Cash payments with an immediate discount and **monthly invoice** for easier VAT-recovery





The **fuel card** for
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Regular Fuel Card

Your Company
Adress
Postcode
City • Country



www.iqtanken.com



No.:
123 1234 1234 1234 1234

5



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The **fuel card** for
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Invoicing Periods / Terms of Payment

- Invoicing Periods

The invoicing period depends on the preferences of the customer and on the guarantees

- Two-weekly

- Terms of payment

- 8 calendar days after date of invoice





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Guarantees

- Insurance
- Bank guarantee
 - By an accepted bank
- Deposit payment
 - Paid to IQ Card account (stays at the account as long as the relationship lasts)





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Prepaid-Cards

<p>Your Company Adress Postcode City • Country</p>	 www.iqtanken.com
	<p>No.: 123 1234 1234 1234 1234</p>
<p>5</p>	





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Invoicing Periods / Terms of Payment

- Pre-Payment to Bank account
- Whole network available
- Weekly Price
- Invoicing
 - Monthly
- During the month:
 - Amounts according to pump price
 - Difference credited when invoice is issued

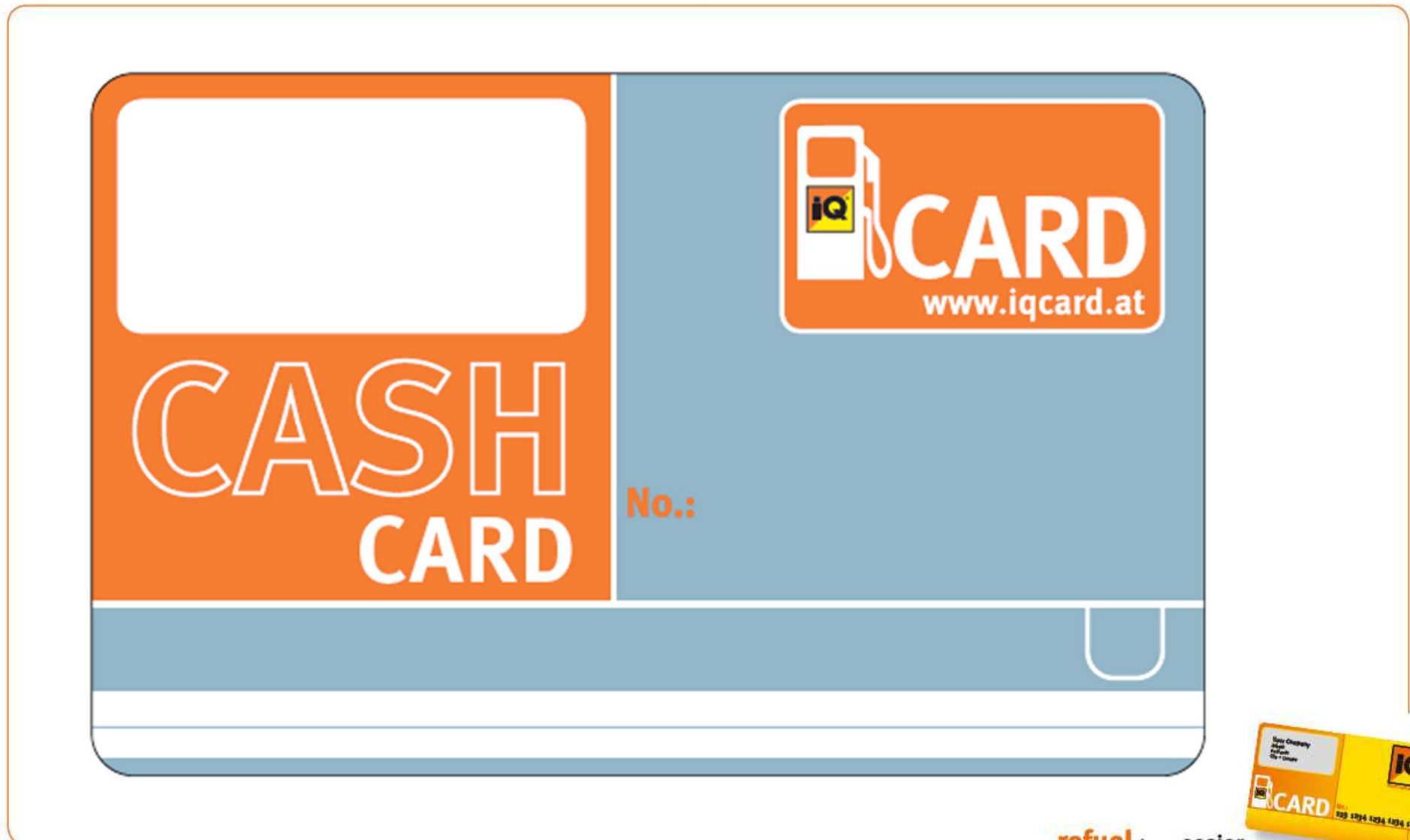




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clever companies



Cash Card





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Cash Card – The Advantages

- One Price for all Stations
 - Weekly Price
 - Valid from Monday to Sunday on all stations
 - Price is stated on previous Friday (visible in IQ Card NETService)
 - Price sent by e-mail on monday





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Cash Card – The Advantages

- One monthly invoice
 - Not necessary to collect single tickets
 - Correct invoice for VAT Recovery
 - No additional administrative work -> Cost savings
- No Bank fees for transfer

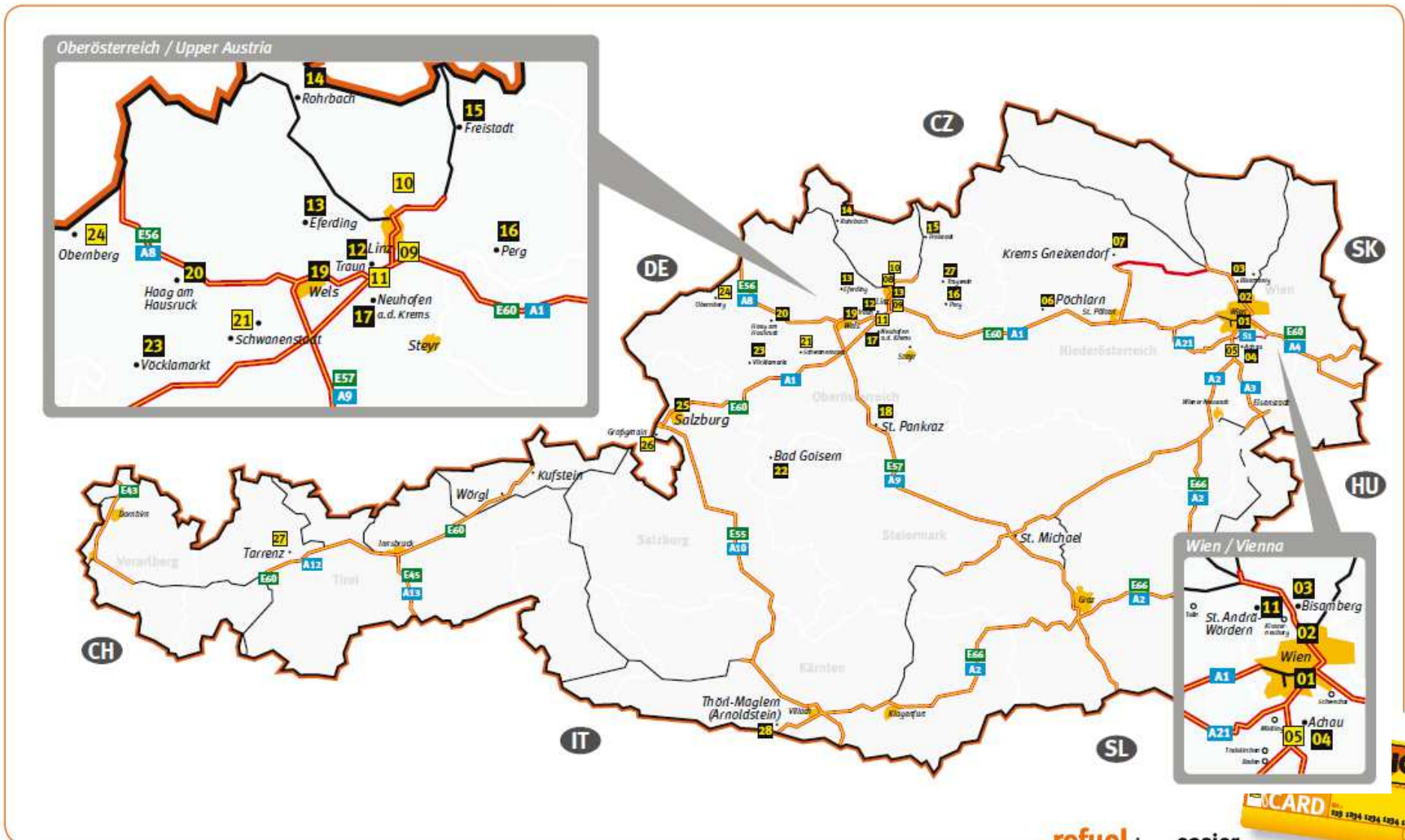




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Cash Card Stations



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VAT refunds service

- Optional Net Payment
 - Payment at the stations without VAT
 - Costs: 10,9 % of the VAT amount Vialtis fee
 - Pre-Conditions:
 - Contract between Client and Vialtis
 - Confirmation of Vialtis
- ‚Normal Payment‘ (incl. VAT)
 - 1,00 Euro per 100 liter discount





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Monthly Settlement

- Cash Payments
 - Possible difference between weekly price and price to pay at station
 - Settlement at the end of the year





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IQ Card – The advantages

- No extra charges or fees (such as system, settlement or blocking fees)
- No extra charges for new / additional cards
- IQ Card NETService (Online portal)
- VAT refunds service
- Toll & Road Services
- Maximum Security



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IQ Card NET Service

- Regular price information
- Transaction data (real time)
 - Optional transfer to excel
- E-Mail Transaction data
- Blocking of fuel cards
 - Customers can block their cards 24 hours a day after entering a code
- Limit-tool
 - Optional 24-hour-limits per fuel card
- CSV-data of invoices
- Ordering of new cards





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Regular Price Information

NETService

[REDACTED]
 04940
[LOG OUT](#)

HOTLinks

IQ CARD NETService

- ▶ Price information
- Transaction data
- Pre-Paid-Balance
- Limittool
- Block cards
- Order cards
- FAQ
- DOWNLOAD
- FEEDBACK
- GTC

IQ CARD
IQ CARD PETROL STATIONS
BECOMING A CUSTOMER

[SPAIN: Now available - IQ Card Network in Spain »](#)

[Hermsdorf und Ellwangen: 2 new stations in Germany »](#)

[Shell Schrick - New IQ Card Station / Vienna -> Brno »](#)

[Shell Unterweikersdorf - new IQ Card station / Linz -> CZ »](#)

Price Information

Customer

Customer No.: [REDACTED]

Price contingent: Weekly Price in Advance

Email: [REDACTED]

Price Mail: yes

AUSTRIA

▼ Diesel

Diesel prices

08.04.2013 - 14.04.2013: 110,30 €

01.04.2013 - 07.04.2013: 111,90 €

25.03.2013 - 31.03.2013: 110,50 €

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IQ CARD VERTRIEBS GMBH
AUERSPERGSTRASSE 19 • 4021 LINZ • AUSTRIA

21.04.2016

48



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Transaction data


NETService

▶▶▶▶▶▶▶▶▶▶

▶▶ LOG OUT

HOTLinks

- IQ CARD NETService
 - Price information
 - ▶ Transaction data
 - Limittool
 - Block cards
 - Order cards
- FAQ
- DOWNLOAD
- FEEDBACK
- GTC



IQ CARD
IQ CARD PETROL STATIONS
BECOMING A CUSTOMER
CUS

Transaction data

Please choose the time period!

Date: to

[Export to MS Excel](#) [Print version](#)

Transaction period	Card No.	Station	Products	Vehicle	KM	Driver	Cost unit	Quantity
02.01.2013 05:38:29	7000930026016010418	iQ Autohof Haag	Biodiesel	PE-PE 130				433,18
02.01.2013 05:38:29	7000930026016010418	iQ Autohof Haag	Biodiesel	PE-PE 130				339,44
02.01.2013 12:20:28	7000930026016014113	iQ Autohof Haag	Diesel	Zug 169				15,09
02.01.2013 12:20:28	7000930026016014113	iQ Autohof Haag	Biodiesel	Zug 169				526,01
02.01.2013 12:20:28	7000930026016014113	iQ Autohof Haag	AdBlue	Zug 169				60,00
02.01.2013 12:20:28	7000930026016014113	iQ Autohof Haag	Biodiesel	Zug 169				415,00



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Card Blocking

NETService
26016
LOG OUT

HOTLinks IQ CARD IQ CARD PETROL STATIONS BECOMING A CUSTOMER

	card listing	Card No.	Licence plate No.	Blocked	Activity	Last Update
Price information		7000930026016000112	PE PE 117	⊗	Block card	-
Transaction data		7000930026016000211	PE PE 118	⊗	Block card	-
Limittool		7000930026016000310	PE PE 119	⊗	Unblock card	-
Block cards		7000930026016000419	PE PE 120	⊗	Unblock card	-
Order cards		7000930026016000518	PE PE 121	⊗	Unblock card	-
FAQ		7000930026016000617	PE PE 122	⊗	Block card	-
DOWNLOAD		7000930026016000724	Zug 123	⊗	Unblock card	-
FEEDBACK						

- 24 hours per day
- Immediate blocking / deblocking



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Limit Tool

NETService

NEUBAUER
01496
LOG OUT

HOTLinks

IQ CARD

IQ CARD PETROL STATIONS

BECOMING A CUSTOMER

Set your own 24-hour limits for your fuel cards!

Make your IQ Cards saver! You can set 24-hour-limits on every card and give maximum available Euro-Amounts to your drivers. Please enter the desired limit (in Euro) for your fuel cards and then click "Save". You can change or delete the limit again at any time.

[PDF Manual](#)

card listing

Card No.	Vehicle-Licence plate No.	Limit	Last Update
7000930001496000114	LL-599 EJ	1499	€28.09.2012/13:38
7000930001496000221	LL-601 DD	200	€28.09.2012/13:38

- Maximum limit per cards per 24 hours
- Fully automatic at outdoor payment terminals



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Maximum security

- Security queries – options
 - PIN Code
 - Mileage
- Card limits
 - Optional 24-hour-limits per fuel card
 - Fully automatic at outdoor payment terminals
- Blocking
 - IQ Card NetService – 24 hours per day
- Buying Restrictions



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Interest of Customer - Procedure

- IQ Card Enquiry Form
 - Company information, Commercial register number, VAT number, planned monthly volume, financial data
 - Fax or E-Mail
- Check of credit worthiness by IQ Card
- Proposal for Guarantees/Invoicing by IQ Card
- Contract for the customer by IQ Card (agreement + order form + General Terms)





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Interest of Customer - Procedure

- Signed contract
 - Fax or E-Mail (+ Original)
- Issuing of Cards by IQ Card + Dispatch
 - IQ Cards
 - Confirmation of Receipt
 - Access data for IQ Card NETService + Blocking Code
 - PIN Codes (per seperate Mail)
- Return of signed Confirmation of Receipt

